



# Grain Marketing Tools

## Cash Sale

- Deliver grain to the local elevator and sell it at the current bid

## Forward Cash Contract

- Lock in a price for delivery in a particular month
- Deliver grain when the contract states

## Futures Fixed Contract

- Lock in a futures contract price and establish the basis at a later date per contract specifications
- Minimal fee to enter into this type of contract

## Basis Fixed Contract

- Lock in the basis and establish a futures price at a later date per contract specifications
- Minimal fee to enter into this type of contract

## Guaranteed Minimum Price Contract

- Make a sale and maintain ownership using long call options
- Minimal Fee to enter this type of contract

## Extended Price Contract

- Make a cash sale and maintain ownership using long futures contracts
- Fee applies along with other specifications

## Structured Commodity Contracts

- These contracts offer a variety of pricing and delivery options and can be tailored to individual preferences. Talk to a Farmward marketing advisor for all the details.

For more information on these marketing alternatives talk to one of our Farmward Grain Marketing Advisors.

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